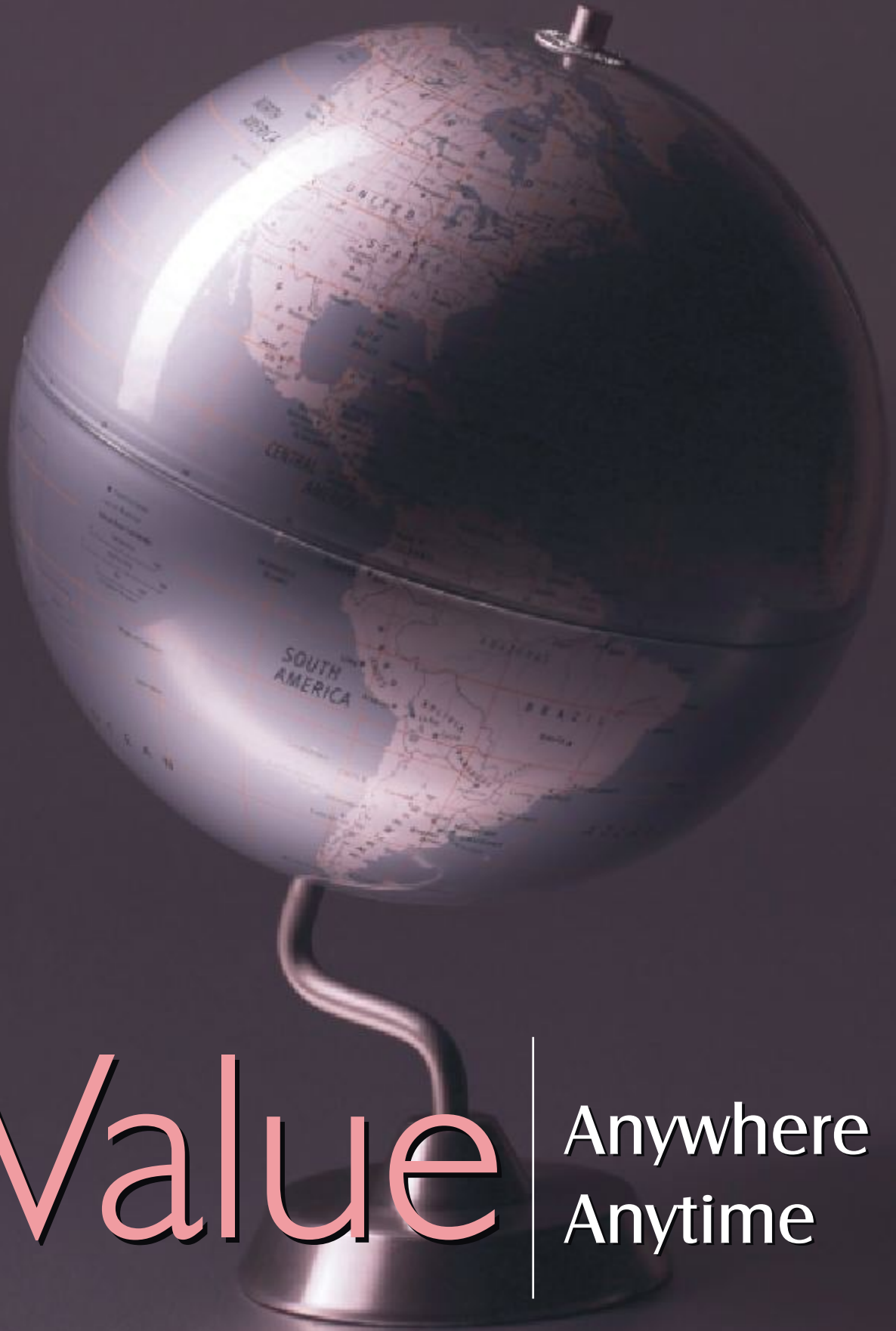


CARITOR™

Vision ➤ Value



Value

Anywhere
Anytime

Value

Anywhere, Anytime

Growth and downturn. Boom and bust. High and low. Economic and business cycles are in constant motion, driving change and having a lasting impact on industry structures, the role of technology, customer behaviour, and the creation & destruction of markets. It is a tall order for any firm to deal with these, and still deliver on the promise of its existence. Organizations need a trusted partner who will share the pain and sink-or-swim with them while navigating change over extended periods of time. Caritor has not only survived these cycles in the last decade but has remained true to its customers and helped them weather these economic storms.

Caritor is a trusted firm known for bringing to market leading-edge software products and services. We leverage next generation offshore best practices to enable our customers to convert their vision to lasting business value through superior results.



A photograph of two men in business suits shaking hands. The man on the left is wearing a dark suit and a red tie, while the man on the right is wearing a light grey suit and a red tie. They are standing in front of a dark background with vertical lines. A large red chair is visible in the foreground on the right side.

Total Customer Partnership

Caritor believes in establishing long-term, strategic relationships with fewer clients as opposed to short-term, opportunity-based relationships with many. In our constant endeavour to deliver superior value, right from our brand tagline down to each of our engagements, our focus remains on translating our clients' vision into solid, measurable value. As a result we hold ourselves accountable for delivering quality results, all the way from the top down to each member of an engagement. We are also willing and interested in making mutual investments in key areas for our clients in order to deliver win-win outcomes for everyone. One of our major differentiators remains our ability and commitment to develop and sustain strong relationships at senior levels with our clients.

The cornerstone of our partnership approach lies in our belief that in order for any partnership to succeed, both partners have to value and respect each other as equals.

The Caritor Competence

We deliver superior customer value by leveraging our expertise in information technology services, products, consulting and outsourcing. Caritor has a successful track record of delivering adaptive software solutions to some of the best known organizations in the communications, financial services, insurance, retail, manufacturing, high technology, travel & transportation, and public sector verticals. Caritor is a global organization incorporated and headquartered in San Ramon, California.

People

Caritor is a 3684 people strong organization with a culturally and geographically diverse population spread across four different continents. Employees own a significant portion of the company resulting in a strong sense of ownership for the success of our customers and Caritor.

Practices

We build customized, adaptive and reusable software solutions for our customers by leveraging our competencies in:

- Offshore / Outsourcing Strategy
- Business Analysis
- Architecture & Design
- Enterprise Business Solutions
- Business Integration
- Application Development
- Application Management
- Application Testing
- Infrastructure & Network Management

Our consulting and outsourcing services formulate strategy, execute processes and manage technology to deliver top line growth and/or operational cost benefits. We have state-of-the-art development centres in India backed by fail-safe communications infrastructure connecting our customers real-time to us. With mature and well-tested delivery processes, Caritor offers solutions to its customers through an onsite-offshore model.

Our people, processes and technology are assessed at CMMI Level 5, SEI CMM Level 5, pCMM Level 5. Further, Caritor is certified for ISO 9001:2000 and BS 7799:2002 standards.

Financials

Caritor is financially solid with US \$113M in revenues and profitable while maintaining a healthy balance sheet with significant cash reserves and zero debt. Our strict adherence to sound financial principles has enabled us to invest in our growth.

Citibank venture capital took minority stake in Caritor in 2005.

The Caritor Advantage

Caritor brings superior advantage to its customers' businesses by leveraging its unique strengths: values-based leadership, total customer partnership™, closer-to-customer presence of senior management, industry & domain expertise, best-in-class methodologies, industry-standard products, and continual innovation.

Caritor leverages these strengths to enable its customers gain:

- Tremendous cost advantages
- Speed to market and service
- High customer satisfaction value
- Enhanced focus on core competencies
- Lower total cost of relationship
- Mature offshoring process developed in partner



Customers

Customers are our most trusted proponents and ambassadors of goodwill. They entrust us with mission critical technology, processes and operations, content that they in turn can focus on their core activities to achieve excellence in their markets. Our key customers in each of the industries we serve are leaders who are known for delivering superior value to their customers and shareholders. We partner with global business leaders like Honeywell, Unisys, Scottish Life, Orange among many others and help them realize more value out of their IT investments.



To learn more about how Caritor can help evolve your Vision into Value through a trusted partnership, please contact us at:

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